



Conference
May 2009



## Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

Statements in this presentation concerning the Company's future prospects are forward-looking statements based on management's current expectations, assumptions and beliefs about our business, financial performance, operating results, the industry in which we operate and possible future events. These statements include, but are not limited to, statements regarding our growth prospects and future operating and financial performance. They are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause our actual results to materially and adversely differ from those expressed in any forward-looking statement.

Attendees should not place undue reliance on any forward-looking statements and are encouraged to review our periodic filings with the Securities and Exchange Commission, including our recently filed Forms 10-K and 10-Q, for a more complete discussion of the risks and other factors that could affect Ensign's business, prospects and any forward-looking statements. These documents are available on our website at www.ensigngroup.net. The information is provided as of today's date only, and except as required by federal securities laws, Ensign does not undertake to publicly update or revise any forward-looking statements, whether as a result of new information, future events, changing circumstances or for any other reason after the date of this presentation.

We supplement our GAAP reporting with EBITDA, EBITDAR, adjusted net income and adjusted eps metrics, which are supplemental non-GAAP financial measures. They reflect an additional way of looking at aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding of factors and trends affecting our business. They should not be relied upon to the exclusion of GAAP financial measures. A more ample discussion of these non-GAAP financial measures, as well as a reconciliation to GAAP, is available on the "Investors" tab of our website.

During this presentation we may reference operations in any or all of the 70 long-term care facilities and other businesses operated by our subsidiaries. Each such business is operated by a separate, wholly-owned independent operating subsidiary that has its own management, employees and assets. References in the presentation to the consolidated "Company" and "its" assets and activities, as well as the use of the terms "we," "us," "our" and similar verbiage are not meant to imply that The Ensign Group, Inc. has direct operating assets, employees or revenue, or that any of the facilities, the Service Center or the captive insurance subsidiary are operated by the same entity.

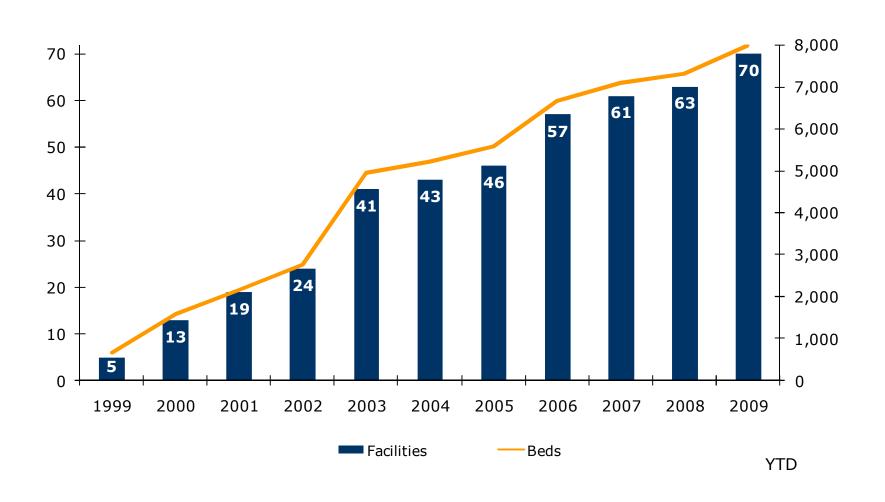


### **Talent-Based Growth**

- We seek talent first, facilities second
- Ensign pairs strong business leaders with experienced directors of nursing to make the most of each facility, both clinically and financially
- Our typical administrator or "Facility CEO" has years of leadership experience prior to leading an Ensign facility
  - Experience running a business
  - Includes professionals from Microsoft, Big Four CPAs, Siebel, HP & IBM
  - > 32 operational leaders have advanced degrees
- Ensign currently has 20 CEOs in training ("CITs")
  - CITs are provided over 1,000 hours of training



## **Track Record of Facility Growth**





## **Leading Long-Term Care Provider**

#### **Growing Presence in 7 states**

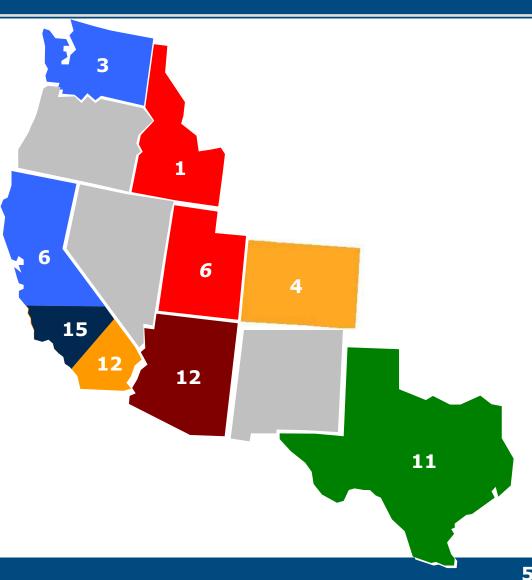
70 skilled nursing and assisted living facilities with approximately 8,000 operational beds

Over 6,100 full time equivalent employees

#### **Regionally Focused Expansion**

**Clustering** facilities to maximize operational efficiencies

**Entrepreneurial Local Leadership** paradigm promotes effective operations in local markets





# Park Manor Rehabilitation Walla Walla, Washington



#### In the Ensign family since March 2000

- 101 Operational beds
- 30 State of the art suites added in 2008
- 3 Deficiency Free Surveys
- Honored with the Ensign Flag 3 years in a row

#### After







#### **Before**







## Q1 2009 Highlights

(\$ in millions, except per share data)

	2009	1arch 31 2008	2007	2009-2008 % Change	2009-2007 % Change
Revenue	\$130.3	\$113.8	\$98.0	+14.5%	+33.0%
EBITDAR (1)	21.1	17.3	13.4	+22.4%	+57.8%
EBITDA (2)	17.4	13.3	9.2	+31.5%	+88.8%
Net Income	7.9	6.3	4.1	+25.1%	+91.5%
GAAP EPS – Diluted	\$0.38	\$0.31	\$0.30	+22.6%	+26.7%
Adjusted EPS – Diluted (3)	\$0.39	\$0.31	\$0.20	+25.8%	+95.0%

<sup>➤</sup> The Company has also expanded the footprint from 63 to 70 facilities in 2009. Increased the number of owned facilities to 38 of our 70 facilities or 54% as of March 2009.

<sup>(1)</sup> EBITDAR represents net income before (a) interest expense, net, (b) provision for income taxes, (c) depreciation and (d) facility rent expense.

<sup>(2)</sup> EBITDA represents net income before (a) interest expense, net, (b) provision for income taxes and (c) depreciation.

<sup>(3)</sup> Adjusted EPS- Diluted excludes expenses which are infrequent in nature and are variable in nature, or do not represent current cash expenditures, or adjustments to share count. In 2007, the diluted per-share calculation from December 2007 forward includes 4,000,000 new shares issued in the November 2007 IPO. In 2009 adjustments included \$0.1M of acquisition related costs expensed under 141(R) and \$0.2M in patient base intangible amortization.



## **Balance Sheet Summary**

(\$ in millions)

	December 31		March 31
	2007	2008	2009
Consolidated Balance Sheet Data:			
Cash and Cash Equivalents	\$51.7	\$41.3	\$33.1
Working Capital	63.0	46.8	39.9
Total Assets	267.4	296.9	308.3
Long-term Debt (Less Current Maturities)	60.6	60.6	60.3
Stockholders Equity Cash dividends per Common Share	129.7 \$0.16	156.0 \$0.165	163.7 \$0.18 *

<sup>\*</sup> This represents the annualized amount



EN:	SIGN GROUP
5 year Revenue CAGR (1)	24.3%
EBITDAR Margin	16.2%
Net Income Margin	6.1%
Same Facility Occupancy Rate	81.6%
Same Facility Skilled Mix (Revenue)	48.0%
Adj. Net Debt (2) / LTM EBITDAR	1.95x
Return on Assets (LTM)	10.1%



## **Upside Opportunity Drives Value**

> We have significant business model leverage

