



The Ensign Group Reports Record Quarter; First Quarter 2010 Adjusted Earnings of \$0.45 per Share

Conference Call and Webcast Scheduled for May 6, 2010 at 10:30 am PT

MISSION VIEJO, Calif., May 5, 2010 /PRNewswire via COMTEX News Network/ -- The Ensign Group, Inc. (Nasdaq: ENSG), the parent company of the Ensign(TM) group of skilled nursing, rehabilitative care services, home health, hospice care and assisted living companies, today reported record results for the first quarter of 2010.

(Logo: <http://www.newscom.com/cgi-bin/prnh/20071213/LATH168LOGO>)

Financial Highlights Include:

- Adjusted earnings were a record \$0.45 per diluted share, up 15.4% over the first quarter of 2009;
- Total revenue was a record \$154.2 million, up 18.3% on a consolidated basis;
- Same-store skilled mix increased by 363 basis points to 54.0%;
- The company's same-store skilled revenue increased by 12.4%, notwithstanding the negative impact of Medicare's 1.1% net market basket decrease, which took effect on October 1, 2009;
- Consolidated EBITDAR climbed 19.4% to \$25.2 million, with consolidated EBITDAR margins of 16.4%; and
- Net income rose 18.0% to \$9.3 million for the quarter.

Operating Results

Ensign's President and Chief Executive Officer Christopher Christensen congratulated Ensign's facility leaders and their teams on the record performance. "We acknowledge that it took everyone pulling together to deliver record results in the face of the significant reimbursement headwinds affecting the industry," he said.

He also explained that during the quarter significant attention had been given to preparing for Ensign's expansion into the home health and hospice business, which occurred on May 1 with the acquisition of the profitable and well-regarded Horizon Home Health and Hospice in Meridian, Idaho. "We expect Ensign's growing expertise in this new operating arena to function as a springboard, allowing us to eventually acquire or start up new home health and hospice businesses in other strategic markets, creating additional value for shareholders."

Mr. Christensen also referenced Ensign's balance sheet and its industry-low debt ratio, noting that the company's adjusted net-debt-to-EBITDAR ratio is less than 2.1x. He further noted that the company continues to generate strong cash flow, with net cash from operations of \$10.3 million for the quarter. "These assets, together with our accumulated operating and turnaround expertise, position us well to continue our pattern of disciplined growth," he added.

Fully diluted GAAP earnings per share were \$0.44 for the quarter, compared to \$0.38 per share in the prior year. Excluding \$0.2 million in acquisition expenses and amortization of recently-acquired patient bases, adjusted net income was \$9.5 million or \$0.45 per diluted share for the quarter.

A discussion of the company's use of non-GAAP financial measures is set forth below. A reconciliation of net income to EBITDAR and EBITDA, as well as a reconciliation of GAAP earnings per share and net income to adjusted net earnings per share and adjusted net income, appear in the financial data portion of this release.

More complete information is contained in the Company's 10-Q, which was filed with the SEC today and can be viewed on the Company's website at <http://www.ensigngroup.net>.

2010 Guidance Reaffirmed

Management reaffirmed its 2010 annual guidance, projecting revenues of \$605 million to \$615 million, and net income of \$1.75 to \$1.79 per diluted share for the year. The guidance is based on diluted weighted average common shares outstanding of 21.4 million and assumes, among other things, no additional acquisitions or dispositions beyond those made to date, and an aggregate 1.0% projected decline in overall reimbursement rates. It also assumes that tax rates do not materially increase, and

no negative impact associated with the implementation of RUGs IV and MDS 3.0.

Quarter Highlights

During the quarter, the company's Board of Directors declared a quarterly cash dividend of \$0.05 per share of Ensign common stock. Ensign has been a dividend-paying company since 2002.

The company also announced the acquisition of four long-term care facilities and a home health and hospice business in three separate transactions between January 1, 2010 and May 1, 2010. The real estate and operations were purchased with cash, and include:

- In Idaho, Emmett Care & Rehabilitation Center, a 72-bed skilled nursing facility in Emmett, and Parke View Rehabilitation & Care Center, an 86-bed skilled nursing facility in Burley, on January 1, 2010;
- In Texas, Heritage Gardens Healthcare Center, a 140-bed skilled nursing facility in Carrollton, Texas, and Silver Springs Healthcare Center, a 144-bed skilled nursing facility in Houston, Texas, on May 1, 2010.
- And in Idaho, Horizon Home Health and Hospice, a well-regarded home health and hospice agency based in Meridian, Idaho, also on May 1, 2010.

The four facility acquisitions brought Ensign's growing portfolio to 81 facilities, 51 of which are Ensign-owned, with Ensign affiliates holding purchase options on eight of Ensign's 30 leased facilities. Ensign also owns one home health and two hospice businesses. Management reaffirmed that Ensign is actively seeking additional opportunities to acquire both well-performing and struggling long-term care operations across the Western United States.

Conference Call

A live webcast will be held on Thursday, May 6, 2010, at 10:30 a.m. Pacific Time (1:30 p.m. Eastern Time) to discuss Ensign's first quarter results. To listen to the webcast, or to view any financial or statistical information required by SEC Regulation G, please visit the Investors section of the Ensign website at <http://investor.ensigngroup.net>. The webcast will be recorded, and will be available for replay via the website until 5:00 p.m. Pacific Time on Friday, May 14, 2010.

About Ensign(TM)

The Ensign Group, Inc.'s independent operating subsidiaries provide a broad spectrum of skilled nursing and assisted living services, physical, occupational and speech therapies, home health and hospice services, and other rehabilitative and healthcare services for both long-term residents and short-stay rehabilitation patients at 81 facilities, two hospice companies and a home health business in California, Arizona, Texas, Washington, Utah, Idaho and Colorado. Each of these facilities is operated by a separate, wholly-owned independent operating subsidiary that has its own management, employees and assets. References herein to the consolidated "Company" and "its" assets and activities, as well as the use of the terms "we," "us," "its" and similar verbiage are not meant to imply that The Ensign Group, Inc. has direct operating assets, employees or revenue, or that any of the facilities, the hospice business, the Service Center or the captive insurance subsidiary are operated by the same entity. More information about Ensign is available at <http://www.ensigngroup.net>.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995:

This press release contains, and the related conference call and webcast will include, forward-looking statements that are based on management's current expectations, assumptions and beliefs about its business, financial performance, operating results, the industry in which it operates and other future events. Forward-looking statements can often be identified by words such as "anticipates," "expects," "intends," "plans," "predicts," "believes," "seeks," "estimates," "may," "will," "should," "would," "could," "potential," "continue," "ongoing," similar expressions, and variations or negatives of these words. These forward-looking statements include, but are not limited to, statements regarding growth prospects, future operating and financial performance. They are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause actual results to materially and adversely differ from those expressed in any forward-looking statement.

These risks and uncertainties relate to the company's business, its industry and its common stock and include: reduced prices and reimbursement rates for its services; its ability to acquire, develop, manage or improve facilities, its ability to manage its increasing borrowing costs as it incurs additional indebtedness to fund the acquisition and development of facilities; its ability to access capital on a cost-effective basis to continue to successfully implement its growth strategy; its operating margins and profitability could suffer if it is unable to grow and manage effectively its increasing number of facilities; competition from other companies in the acquisition, development and operation of facilities; and the application of existing or proposed government regulations, or the adoption of new laws and regulations, that could limit its business operations, require it to incur significant expenditures or limit its ability to relocate its facilities if necessary. Readers should not place undue reliance on any forward-looking statements and are encouraged to review the company's periodic filings with the Securities and Exchange Commission, including its Form 10-Q, which was filed today, for a more complete discussion of the risks and other factors that could affect Ensign's business, prospects and any forward-looking statements. Except as required by the federal securities laws, Ensign

does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, changing circumstances or any other reason after the date of this press release.

THE ENSIGN GROUP, INC.
GAAP AND ADJUSTED CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)

	Three Months Ended		

	March 31, 2010		
	As Reported	Non- GAAP Adj.	As Adjusted
	-----	-----	-----
Revenue	\$154,174		\$154,174
Expense:			
Cost of services (exclusive of facility rent and depreciation and amortization shown separately below)	123,183	(1) (52)	123,131
Facility rent-cost of services	3,575		3,575
General and administrative expense	5,774		5,774
Depreciation and amortization	3,955	(255) (2)	3,700
	-----	-----	-----
Total expenses	136,487	(307)	136,180
Income from operations	17,687	307	17,994
Other income (expense):			
Interest expense	(2,280)		(2,280)
Interest income	67		67
	---		---
Other expense, net	(2,213)		(2,213)
Income before provision for income taxes	15,474	307	15,781
Provision for income taxes	6,126	122 (3)	6,248
	-----	-----	-----
Net income	\$9,348	185	\$9,533
	=====	===	=====
Net income per share:			
Basic	\$0.45		\$0.46
	=====		=====
Diluted	\$0.44		\$0.45
	=====		=====
Weighted average common shares outstanding:			
Basic	20,686		20,686
	=====		=====
Diluted	21,074		21,074

	=====		=====
	Three Months Ended		

	March 31, 2009		

	As		As
	Reported	Non-	Adjusted
	-----	----	-----
		GAAP	
		Adj.	

Revenue	\$130,285		\$130,285
Expense:			
Cost of services (exclusive of facility rent and depreciation and amortization shown separately below)	104,199	(1) (114)	104,085
Facility rent-cost of services	3,701		3,701
General and administrative expense	4,961		4,961
Depreciation and amortization	2,965	(223) (2)	2,742
	-----	-----	-----
Total expenses	115,826	(337)	115,489
Income from operations	14,459	337	14,796
Other income (expense):			
Interest expense	(1,328)		(1,328)
Interest income	70		70
	---		---
Other expense, net	(1,258)		(1,258)
Income before provision for income taxes	13,201	337	13,538
Provision for income taxes	5,278	135 (3)	5,413
	-----	-----	-----
Net income	\$7,923	202	\$8,125
	=====	===	=====
Net income per share:			
Basic	\$0.39		\$0.39
	=====		=====
Diluted	\$0.38		\$0.39
	=====		=====
Weighted average common shares outstanding:			
Basic	20,572		20,572
	=====		=====
Diluted	20,892		20,892
	=====		=====

(1) Represents acquisition-related costs expenses.

(2) Represents amortization costs related to patient base intangible

assets acquired. Patient base intangible assets are amortized over a period of four to eight months, depending on the classification of the patients and the level of occupancy in a new acquisition on the acquisition date.

(3) Represents the tax impact of acquisition costs and patient base non-GAAP adjustments represented in entries (1) and (2).

THE ENSIGN GROUP, INC.
RECONCILIATION OF NET INCOME TO EBITDA AND EBITDAR
(in thousands)

The table below reconciles net income to EBITDA and EBITDAR for the periods presented:

	Three Months Ended March 31, -----	
	2010 ----	2009 ----
Consolidated Statement of Income Data:		
Net income	\$9,348	\$7,923
Interest expense, net	2,213	1,258
Provision for income taxes	6,126	5,278
Depreciation and amortization	3,955	2,965
	-----	-----
EBITDA	\$21,642	\$17,424
	=====	=====
Facility rent-cost of services	3,575	3,701
	-----	-----
EBITDAR	\$25,217	\$21,125
	=====	=====

THE ENSIGN GROUP, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS AND STATEMENTS OF CASH FLOWS
(In thousands)

	March 31, 2010 ----	December 2009 ----	31,
Assets			
Current assets:			
Cash and cash equivalents	\$41,452	\$38,855	
Accounts receivable	69,372	62,606	
Prepaid income taxes	-	1,242	
Prepaid expenses and other current assets	5,866	6,498	
Deferred tax asset-current	7,615	8,126	
	-----	-----	
Total current assets	124,305	117,327	
Property and equipment, net	241,034	230,774	
Insurance subsidiary deposits and investments	13,985	13,810	
Escrow deposits	500	7,595	
Deferred tax asset	5,488	4,262	
Restricted and other assets	5,895	5,650	

Intangible assets, net	4,269	4,498
Goodwill	7,432	7,432
	-----	-----
Total assets	\$402,908	\$391,348
	=====	=====
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$15,079	\$15,498
Accrued wages and related liabilities	27,368	28,756
Accrued self-insurance liabilities-current	10,079	10,074
Other accrued liabilities	11,850	15,375
Income taxes payable	5,350	-
Current maturities of long-term debt	2,087	2,065
	-----	-----
Total current liabilities	71,813	71,768
Long-term debt-less current maturities	106,868	107,401
Accrued self-insurance liabilities-less current portion	23,572	22,096
Deferred rent and other long-term liabilities	3,415	2,524
Stockholders' equity	197,240	187,559
	-----	-----
Total liabilities and stockholders' equity	\$402,908	\$391,348
	=====	=====

The following table presents selected data from our condensed consolidated statement of cash flows for the periods presented:

	Three months ended	
	March 31,	

	2010	2009
	----	----
	(In thousands)	
Net cash provided by operating activities	\$10,325	\$10,406
Net cash used in investing activities	(6,878)	(17,593)
Net cash used in financing activities	(850)	(1,079)
	----	-----
Net increase (decrease) in cash and cash equivalents	2,597	(8,266)
Cash and cash equivalents at beginning of period	38,855	41,326
	-----	-----
Cash and cash equivalents at end of period	\$41,452	\$33,060
	=====	=====

THE ENSIGN GROUP, INC.
SELECT PERFORMANCE INDICATORS
(Dollars in thousands)

The following table summarizes our selected performance indicators, along with other statistics, for each of the dates or periods indicated:

	March 31,		

	Same Facility		

	2010	2009	% Change
	----	----	-----
Skilled Nursing Average			
Daily Revenue Rates:			
Medicare	\$555.01	\$535.66	3.6%
Managed care	339.90	329.06	3.3%
Other skilled	551.01	646.84	(14.8)%
Total skilled revenue	470.04	456.31	3.0%
Medicaid	164.28	161.47	1.7%
Private and other			
payors	185.41	182.49	1.6%
Total skilled nursing			
revenue	\$256.47	\$242.87	5.6%

The following table sets forth our total revenue by payor source and as a percentage of total revenue for the periods indicated:

	Three Months Ended March 31,			
	-----		-----	
	2010		2009	
	----	----	----	----
	\$	%	\$	%
	---	---	---	---
Revenue:				
Medicaid	\$61,653	40.0%	\$52,236	40.1%
Medicare	51,122	33.2	43,207	33.2
Medicaid-skilled	4,418	2.8	2,282	1.7
	-----	---	-----	---
Total	117,193	76.0	97,725	75.0
Managed Care	20,569	13.4	17,497	13.4
Private and Other	16,412	10.6	15,063	11.6
	-----	----	-----	----
Total revenue	\$154,174	100%	\$130,285	100%
	=====		=====	

Discussion of Non-GAAP Financial Measures

EBITDA consists of net income before (a) interest expense, net, (b) provisions for income taxes, and (c) depreciation and amortization. EBITDAR consists of net income before (a) interest expense, net, (b) provisions for income taxes, (c) depreciation and amortization, and (d) facility rent-cost of services. The Company believes that the presentation of EBITDA and EBITDAR provides important supplemental information to management and investors to evaluate the Company's operating performance. The Company believes disclosure of adjusted non-GAAP net income and non-GAAP diluted earnings per share has economic substance because the excluded expenses are infrequent in nature and are variable in nature, or do not represent current cash expenditures. A material limitation associated with the use of these measures as compared to the GAAP measures of net income and diluted earnings per share is that they may not be comparable with the calculation of net income and diluted earnings per share for other companies in the Company's industry. These non-GAAP financial measures should not be relied upon to the exclusion of GAAP financial measures. For further information regarding why the Company believes that this non-GAAP measure provides useful information to investors, the specific manner in which management uses this measure, and some of the limitations associated with the use of this measure, please refer to the Company's Report on Form 10-Q filed today with the SEC. The Form 10-Q is available on the SEC's website at www.sec.gov or under the "Financial Information" link of the Investor Relations section on Ensign's website at <http://www.ensingroup.net>.

SOURCE The Ensign Group, Inc.

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